

# FAQs: JCP&L C&I Energy Efficiency Direct Install Program

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## Program Basics

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### **Q: How does JCP&L's C&I Energy Efficiency Direct Install Program work?**

A: This program provides the applicant with an incentive to purchase and install electric energy-efficient equipment through turnkey solutions for small business customers. The program will also consider incentives for energy-efficient measures that provide both electric and gas energy (dual-fuel) savings. Eligible equipment includes LED lighting, HVAC upgrades, controls, refrigeration, food services, motors, variable frequency drives and efficient water heating measures. The program may cover up to 70% or 80% of project costs.

### **Q: When is the launch date of this program?**

A: The program will begin to accept applications on July 1, 2021.

### **Q: Where can I find out more information about the program?**

A: Please see our website at [EnergySaveNJ.com](http://EnergySaveNJ.com), call us at 1-877-831-5419 or email us at [EnergySaveNJ@willdan.com](mailto:EnergySaveNJ@willdan.com) to learn more.

## Participation

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### Customers

**Q: What are the benefits of participating in this program?**

A: Purchasing energy efficiency equipment can prove challenging given the other costs of running and managing your business. The program offers financial incentives to reduce the cost of the project and your return on investment while realizing energy cost savings. In addition to improved cash flow, lower energy usage from more efficient equipment reduces greenhouse gas emissions.

**Q: How do I know if I am eligible to participate in the Direct Install Program?**

A: Your electric or electric/gas project may be eligible if you are a JCP&L customer on a commercial rate class. Please refer to your electric utility bill to see if your rate class, which can be found in the “Charges from JCP&L” section of your bill. You are eligible for the program if your rate class is **NOT** one of the following: Residential Service (RS), Residential Time-of-Day Service (RST), or Residential Geothermal & Heat Pump Service (RGT).

**Q: How do I find a contractor or vendor knowledgeable with the program?**

A: Please contact the program by calling 1-877-831-5419 or email us at [EnergySaveNJ@willdan.com](mailto:EnergySaveNJ@willdan.com) to learn more.

**Q: Do I need to use a Program Ally to implement my project?**

A: Yes.

**Q: If we are a municipal or school district, do we need to bid the work out?**

A: No, the Direct Install program has an established network of contractors that have already undergone a bidding process that meets the requirements of the state of New Jersey. These contractors have all been approved by JCP&L with established publicly bid unit measure pricing. Please contact Andrew Doss for more information ([ADoss@Willdan.com](mailto:ADoss@Willdan.com)).

## ***Contractors, Vendors, & Consultants***

### **Q: What are the benefits of becoming a Program Ally?**

A: Your name will be on the JCP&L program website which will provide the opportunity for customers to find your business. In addition, you will be able to submit projects on a customer's behalf and track application progress via the web portal. You'll also receive program updates to stay up to date on any announcements or changes to the program."

### **Q: Do I need to become a registered Program Ally?**

A: Yes, the program has restrictions on participation regarding contractors, vendors, consultants and other entities assisting eligible customers. We have a recruitment process for Program Allies and encourage you to join our network; please contact the program for more details by calling 1-877-831-5419 or email us at [EnergySaveNJ@willdan.com](mailto:EnergySaveNJ@willdan.com) to learn more.

## ***Extensions and Cancellations***

### **Q: If I cannot complete my project within the allotted timeframe, can I request additional time to complete my project?**

A: Yes, subject to program approval, the program may provide extensions of expiration dates upon request. The request should be in writing and sent via email to the project manager.

### **Q: What if I want to cancel my project?**

A: You may cancel a project application by making a request in writing that is sent via email to the project manager.